

Tea Market Report: Sale 07 of 17th - 18th February 2025

Good general demand prevailed for the 196,401 packages (13.11m/kgs) available in the market but at irregularly lower rates with 26.90% unsold.

Leaf Grades (M2 & M3)

Offerings: 108,840 packages (7.18m/kgs) – 30.58% unsold.

BP1:

Best – Saw most teas easier by up to USC54 with a few line appreciating by up to USC30.

Brighter – Eased by up to USC55.

Mediums – KTDA mediums were irregular varying between steady to USC12 dearer to easier by up to USC24 while plantation mediums lost up to USC71.

Lower Medium – Were easier by up to USC17 with a few invoices shedding USC23 and USC37.

Plainer – Varied between firm to dearer by up to USC6 to easier by up to USC8.

PF1:

Best – Irregular ranging between firm to USC21 above last levels to easier by up to USC38.

Brighter – Steady to USC17

Current and Future Fresh Auction Offerings

Country	Sale 07 17 - 18 Feb'25		Sale 07 12 - 13 Feb'24		Sale 08 24 - 25 Feb'25		Sale 09 3 - 4 Mar'25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	121,960	12,760	130,260	12,100	124,320	12,860	122,360	11,700
Uganda	11,840	8,520	11,880	5,520	11,440	8,840	10,320	7,720
Tanzania	540	500	1,240	860	760	0	1,360	20
Rwanda	7,800	860	8,720	1,180	8,920	1,200	9,160	1,620
Burundi	720	520	1,040	480	1,360	380	1,680	280
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D.R Congo	0	0	0	0	0	0	0	0
Mozambique	0	500	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	28,240	1,841	116,460	3,459	24,480	1,658	32,100	1,640
Total	142,660	23,668	153,140	28,148	146,800	23,288	144,880	21,352
	166,320		173,280		170,000		166,232	

below last prices..

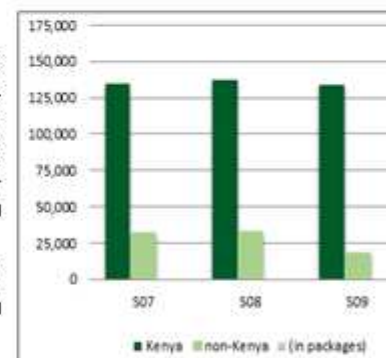
Mediums – KTDA mediums were easier by up to USC34 with a few lines advancing by up to USC9 and select teas were dearer by USC21; plantation mediums shed up to USC13.

Lower Medium – Ranged between firm to dearer by up to USC7 to easier by USC8.

Plainer – Were irregular varying between steady to USC10 dearer to USC16 below last levels.

Dust Grades (M1)

Offerings: 62,060 packages (4.64m/kgs) – 20.69% un-



sold.

PDU ST:

Best – Were irregular varying between firm to USC22 dearer to easier by a similar margin.

continued

Brighter – Irregular with some teas steady to USC12 above last prices to mostly easier by up to USC15.

Mediums – KTDA mediums ranged between firm to USC21 dearer to USC9 easier with plantation mediums varying between dearer by USC8 to easier by USC9.

Lower Medium – Saw some teas appreciate by up to USC8 while others lost up to USC11.

Plainer – Steady to USC4 above last prices with select teas gaining USC18 to easier by up to USC8.

DUST1:

Best – Firm to USC17 below previous levels.

Brighter – Shed up to USC14.

Mediums – KTDA mediums varied

between firm to dearer by up to USC11 to easier by up to USC15; plantation mediums saw some teas advance by up to USC10 while others lost up to USC12.

Lower Medium – Ranged between steady to USC7 dearer to easier by up to USC20.

Plainer – Firm to USC17 below last prices.

Secondary Grades (S1)

Offerings: 25,501 packages (1,30mkgs) – 6.43% unsold.

In the Secondary Catalogue, best BPs were firm with others tending easier while PFs held value. Clean well sorted coloury Fan-nings held value with some lines above previous rates while similar DUSTs eased. Other Fan-

nings were steady while DUSTs were discounted. BMMs tended easier but were readily absorbed.

Markets

There was maintained activity from Pakistan Packers with improved support from Bazaar but at lower levels. Egyptian Packers continued active with maintained support from Yemen, other Middle Eastern countries and Sudan. UK were selective with some activity from Afghanistan, Kazakhstan, other CIS states and Russia. Local Packers lent more support while Somalia maintained activity at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 07/2025

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	80%	3.18	3.75	2.8	4.02	3.1	4.06	3.1	3.88	2.92	3.83
2 Below Best	70%	2.7	3.31	2.2	3.67	2.68	3.54	2.6	3.9	2.46	3.14
3 Good	58%	1.56	2.52	1.45	2.5	1.5	2.7	1.4	2.92	1.5	2.62
4 Best Medium	83%	1.45	2	1.4	1.8	1.37	1.72	1.54	2	1.4	2.09
5 Medium	80%	1.29	1.82	1.36	1.71	1.25	1.7	1.18	1.95	1.22	1.66
6 Lower Medium	79%	1.1	1.4	1.25	1.49	0.97	1.38	1.1	1.4	1.1	1.26
7 Plain	70%	0.89	1.4	1.3	1.39	0.8	1.11	1.05	1.4	0.96	1.37
Totals	70%	0.89	3.75	1.25	4.02	0.8	4.06	1.05	3.9	0.96	3.83

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	14%	169132	3.25	665092	3.45	143840	3.44	110596	3.12	1088660	3.39
2 Below Best	28%	242102	2.9	1135681	3.09	521269	3.12	252678	2.91	2151730	3.05
3 Good	28%	254736	1.8	1132922	1.91	651434	1.93	151204	1.82	2190296	1.9
4 Best Medium	11%	66652	1.51	255268	1.49	505880	1.84	35548	1.72	863348	1.71
5 Medium	10%	136777	1.44	215234	1.41	397112	1.69	56127	1.37	805250	1.55
6 Lower Medium	6%	59026	1.37	117954	1.15	158988	1.21	97695	1.16	433663	1.2
7 Plain	3%	36576	1.37	22756	0.95	103700	1.2	49064	1.16	212096	1.19
Totals	100%	965001	2.22	3544907	2.49	2482223	2.13	752912	2.21	7745043	2.31

Courtesy : Tea Brokers East Africa Limited